



UTAH-EUROPE DAYS  
**2012**  
MAY 9TH AND 10TH

## ***UNICConnect Life Science Software Euro-Initiatives***

***Rick Mandahl, VP Business Development***



UNIFlow™ by UNICConnect

Think & Act Globally



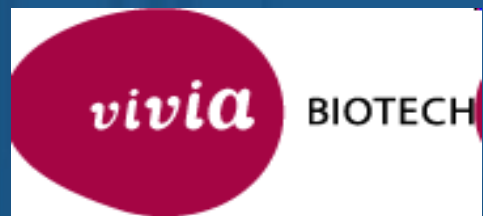








Representative  
Customers



Representative  
Applications

**ARUP:** Reagent Lab Automation

**Axial Biotech:** MDx scoliosis

**Clarient Inc. :** Oncology MDx - Global

**C2N Diagnostics:** Neurodegen MDx

**Nelson Labs:** Bioburden testing

**Pioneer Hi-Bred:** Plant Science - Global

**Sorenson Genomics:** Paternity testing, Crime Lab Forensics

**Southern Research Institute:** HTS (flu, plague), NIH/MLCPN consortium, H1N1 vaccine rapid response

**Vivia Biotech:** Personalized Cancer Information and Diagnostics – Spain & EU

- Who is UNICConnect?
  - Life Science software company delivering innovative process management and knowledge discovery software for the world's top laboratories: Laboratory Process Management. Main Emphasis: GENOMIC Science- Personalized Medicine and Crop Science
- What do we do to cultivate Euro Opportunity?
  - Reach out. Our customers are global we must be too.
  - Register our marks in EU
  - Regular contact with Go-Ed International Office. Thank you Franz !
  - Ten languages spoken by our team
  - Offer web based globally deployable technology
  - Develop relationships, follow through
  - Tell the Utah story – Thank you Leigh !
  - Network at global meetings – Thank you Spencer & Tami !